

## APPENDIX B: MATRIX OF BENEFITS

Benefits		Ordinary	Affiliate	Associate
1.	OM Publication e.g. Magazine	Yes	Yes	Yes
2.	Platform for Networking	Yes	Yes	Yes
3.	Influence Industry Direction	Yes	No	No
4.	Knowledge of Industry Trends & Plans	Yes	Yes	Yes
5.	Outsourcing Magazine	Yes	Yes	Yes
6.	Missions / Marketing Events **	Yes	Yes	No
7.	Discounts / Subsidies on Training **	Yes	Yes	Yes
8.	Website / Directory	Yes	Yes	No
9.	Voting Rights	Yes	No	No
** May charge separate rate for participation by non-ordinary members				